Bank of Canada Benchmark Rate - 5.25% RFA Prime Rate - 7.20% Teal Indicates Recent Change

RATES & COMPENSATION

| Term | Insured | Insurable | | Uninsurable | Uninsurable + | Compensation* | | |
|---------------------|----------------|--------------|--------------|--------------|---------------|---------------|---------|---------------|
| | | ≤ 65% | 65.01 to 70% | 70.01 to 75% | 75.01 to 80% | 3 ≥ | 30% | |
| Promotion | | | | | | | | |
| 5 Year ARM | P-0.90% | P-0.90% | P-0.75% | P-0.60% | P-0.60% | - | - | 125 bps + VB* |
| 5 Year Fixed | 5.14% | 5.14% | 5.24% | 5.29% | 5.39% | - | - | 125 bps + VB* |
| 4 Year Fixed | 5.34% | 5.34% | 5.59% | 5.59% | 5.59% | _ | - | 95 bps |
| 3 Year Fixed | 5.44% | 5.44% | 5.69% | 5.69% | 5.69% | - | _ | 80 bps |
| Standard Rates | Standard Rates | | | | | | | |
| Frontline Promo | 5.04% | 5.04% | 5.14% | 5.19% | 5.29% | - | - | 80 bps |
| 5 Year ARM | P-0.90% | P-0.90% | P-0.75% | P-0.60% | P-0.60% | P+0.00% | P+0.00% | 115 bps* |
| 5 Year Fixed | 5.14% | 5.14% | 5.24% | 5.29% | 5.39% | 6.59% | 6.09% | 115 bps* |
| 5 Year Fixed Rental | - | 5.44% | 5.54% | 5.59% | 5.69% | 6.89% | - | 115 bps* |
| 4 Year Fixed | 5.59% | 5.59% | 5.84% | 5.84% | 5.84% | - | - | 50 bps |
| 3 Year Fixed | 5.49% | 5.49% | 6.14% | 6.14% | 6.14% | _ | - | 50 bps |
| 2 Year Fixed | 7.14% | 7.14% | 7.14% | 7.14% | 7.14% | _ | _ | 50 bps |
| 1 Year Fixed | 7.44% | 7.44% | 7.44% | 7.44% | 7.44% | - | - | 40 bps |

*Insiders can earn an additional 10 bps Volume Bonus for achieving their annual target.

| Frontline Cashback | | | | |
|--------------------|-----------------------|-----------------------|-----------------------|-------------|
| Loan Amount | \$150,000 - \$299,999 | \$300,000 - \$499,999 | \$500,000 - \$749,999 | \$750,000 + |
| Cashback | \$500 | \$750 | \$1,000 | \$2,000 |

RATE CRITERIA

- Insider Compensation: Insiders can earn an additional 10 bps Volume Bonus for achieving their annual target.
- Rate holds: All rates are 120 Day Rate Holds unless otherwise indicated. No pre-approvals.
- Float down: A one-time float down may be considered. Float downs must be received at least 10 business days prior to closing and are subject to standard rates only. No float downs to promotional rates.
- Insurable & Uninsurable + mortgages only: Primary Beacon Scores <680 add 20 bps
- Uninsurable mortgages only: Purchase/transfer Primary Beacon Scores must be ≥650
- Refinance Owner Occupied: Primary Beacon Scores must be ≥ 680 | Refinance Rental: Primary Beacon Score must be ≥700
- Frontline Program: Additional criteria applies, owner-occupied only, use code "frontline" in deal notes (see rfa.ca/frontline or talk to your RVP).
- Max buydown: May vary by term, contact your RVP or Underwriter for more detail.
- Promotions: New business (no term switches), owner-occupied, insured/insurable deals only. Cannot be combined with Frontline or any other promotional offer(s).
- Payout Inquiries: For all rate & payout inquiries pertaining to existing clients, please visit rfa.ca/customerserivce.
- Transfers: Not eligible for terms < 3 years.
- **Second Homes:** Not eligible for terms < 3 years.
- Interest rates, terms and products are subject to change at any time without notice.

For all rate and payout inquires pertaining to existing clients, please visit rfa.ca/customerservice.

RFA

EXECUTIVE

| Matt Lirantzis | Head of Marketing & Business Development Sales | matt.lirantzis@rfamortgages.ca | 416.985.5311 |
|----------------|--|--------------------------------|--------------|
| Cheryl Buhs | VP, National Sales | cheryl.buhs@rfamortgages.ca | 403.612.4717 |
| Alex Sigouin | AVP, Eastern Canada Sales | alex.sigouin@rfamortgages.ca | 437.237.9068 |

EASTERN CANADA

| Adam Meger | RVP, SouthWest Ontario | adam.meger@rfamortgages.ca | 416.660.9785 |
|-------------------|---|----------------------------------|--------------|
| Anthony Tosoni | BDM, Ontario & Eastern Canada | anthony.tosoni@rfamortgages.ca | 437.222.2844 |
| Dario Carpino | Director, Broker Experience & Network Liaison | dario.carpino@rfamortgages.ca | 416.421.9002 |
| Dario Carpino Jr. | RVP, Alternative & Prime | dario.carpinojr@rfamortgages.ca | 647.214.0655 |
| Frank Tuzi | RVP, Ottawa | frank.tuzi@rfamortgages.ca | 437.848.0874 |
| Jordan Speer | RVP, GTA West | jordan.speer@rfamortgages.ca | 416.970.8573 |
| Livia Pellegrino | RVP, Central Ontario | livia.pellegrino@rfamortgages.ca | 437.446.9513 |

WESTERN CANADA

| Brian Tamayo | RVP, Alternative | brian.tamayo@rfamortgages.ca | 672.971.2449 |
|---------------|--|-------------------------------|--------------|
| Donna Rachel | RVP, BC Fraser Valley & Vancouver Island | donna.rachel@rfamortgages.ca | 604.880.7800 |
| Kim Weishuhn | RVP, Calgary & Interior BC | kim.weishuhn@rfamortgages.ca | 604.649.5544 |
| Susan Wishart | RVP, Calgary & Southern Alberta | susan.wishart@rfamortgages.ca | 403.471.4245 |
| Laura Cook | BDM, Western Canada | laura.cook@rfamortgages.ca | 250.351.4416 |

BUSINESS RELATIONSHIP MANAGERS (BRM) CHANNEL

| Maria Anagnostopoulos | Director, BRM Channel | maria. an agnostopoulos @rfamortgages.ca | 437.439.1165 |
|-----------------------|-----------------------------|--|--------------|
| Darby Kuntz | Broker Relationship Manager | darby.kuntz@rfamortgages.ca | 437.222.2826 |
| Eric Dorego | Broker Relationship Manager | eric.dorego@rfamortgages.ca | 905.906.4251 |
| Tanya Eves | Broker Relationship Manager | tanya.eves@rfamortgages.ca | 437.222.2890 |
| Julia Rimer | Broker Relationship Manager | julia.rimer@rfamortgages.ca | 437.222.2870 |
| Toni Sutter | Broker Relationship Manager | toni.sutter@rfamortgages.ca | 437.222.2851 |